

CASE STUDY

Healthcare System Needing Comprehensive Radiology Management Services and Equipment



Alliance HealthCare Radiology has been serving this private, non-profit community hospital in the Northeast for over 25 years.

Contact us today at 800.544.3215 to learn more about how Alliance Radiology can help you meet your imaging service line goals.

Alliance HealthCare Services
100 Bayview Circle, Suite 400 | Newport Beach, CA 92660
www.alliancehealthcareservices-us.com

CHALLENGES

- » Need for broad solution to help run the radiology services
- » Need for long-term partnership to grow with the hospital

SOLUTIONS

- » Operational management
- » Hospital-based fixed MRI equipment
- » Fixed-MRI at an outpatient location
- » Installation of a third MRI, 1.5T wide-bore MRI
- » Technical staffing
- » Physician sales and marketing services
- » Accounting and reporting services
- » Scheduling services
- » Payer contracting services
- » Insurance verification, billing, and collection services

RESULTS

- » Patient Satisfaction of 95%
- » Year-over-year monthly scan volume growth:
 - ◇ 2% in 2014
 - ◇ 6% in 2015
 - ◇ 9% in 2016